

EV EXOTIC VOYAGES



COMPANY PROFILE 2018

WWW.EXOTICVOYAGES.COM



MESSAGE FROM THE FOUNDER & CEO OF EXOTIC VOYAGES

"A very warm welcome, and thank you for your desire to learn more about Exotic Voyages. It is our great honour to share more with you about what makes our company exceptional.

Exotic Voyages was established in 2010. Ever since its inception, it has maintained its core value of putting clients first. By providing top-notch service and taking a personal, bespoke approach to arranging tours, we have achieved a 98% satisfaction rating from clients from all over the world.



As a luxury boutique travel company, our goal is to provide people with amazing trips not just to iconic destinations, but also to locations they may never have heard of. These off-the-beat-en-path destinations offer unique experiences, allowing our customers to create magical memories. We work closely with each of your clients as an individual to understand their travel ideals; that way we can handcraft the perfect custom trip. We want to let each client decide, 'This is it. This is the trip I want.'

'Every great journey begins with a single step' perfectly represents our core philosophy. Your client's traveling goals begin with that single step, and we are here to help them take it. Our greatest passion is to put our hearts, minds and souls into providing the highest possible standard of quality.

That standard goes into every single element of your client's trip, no matter how small—after all, every single step of the journey counts. Every thread is woven into the same tapestry—accommodations, transportation, tours and activities, dining and more. By taking this approach, we can provide your clients with extraordinary experiences in peerless comfort and style, with value and expertise."

VU HUY

Founder & CEO of Exotic Voyages



TABLES OF CONTENTS

4-5	About Us
6-7	Our Story (including Vision, Mission, Core Values)
8-9	Organizational Structure (Personnel)
10-11	Our Growth and Network
12-13	Resources
14-15	Recognition

ABOUT US

“EV is a trusted luxury travel company which offers private, tailor-made tours to exciting destinations throughout Asia. Our passion is to create extraordinary journeys which offer the most authentic experience of this amazing continent. We treat each traveler as an individual, which means that we listen to your client and customize a vacation package based solely on each traveler’s needs and desires. As no two clients are the same, no two trips we create are entirely the same.



Company name: EXOTIC VOYAGES

Head Office: Suite 226, ATS Hotel, 33B Pham Ngu Lao, Hoan Kiem,
Hanoi, Vietnam

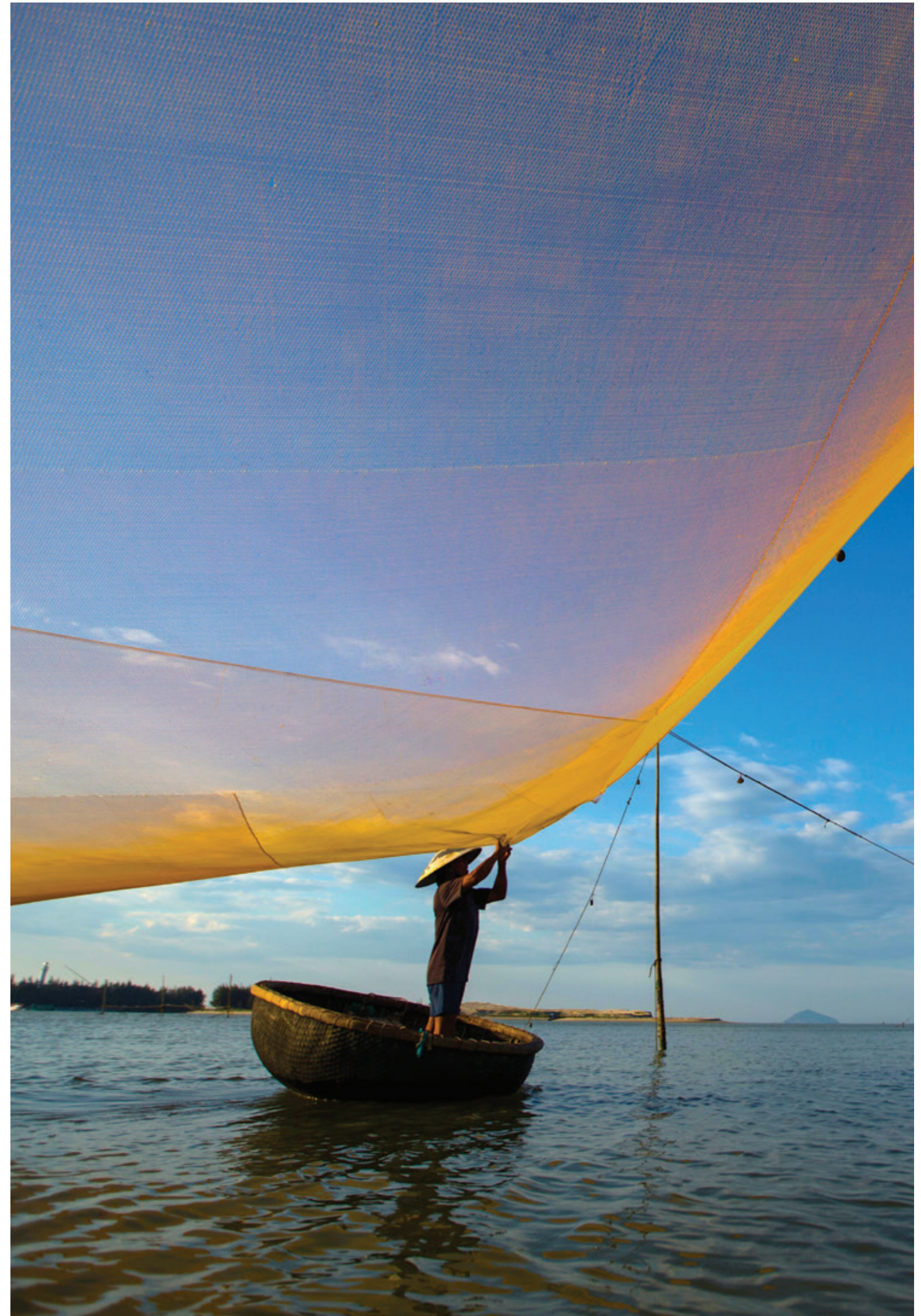
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Website: <https://www.exoticvoyages.com>

International Tour Operator License & Travel License:

01-448/2011/TCDL-GPLLHQT



OUR STORY

• Vision • Mission • Core Values

Exotic Voyages, founded in 2010 by CEO Vu Huy, has enjoyed dynamic growth each year since its inception, expressed in terms of arriving passengers, turnover, and market share.



VISION

Our founder's vision is that of a trusted luxury travel company. Through providing genuine experiences to clients and uniting long-term partnerships with brilliant service, we have been able to commit to quality without compromise. As such, our founder's vision has only continued to grow and evolve as the company takes its next steps into the future.



MISSION

Here at EV, we can summarize our mission as efficiency, flexibility and the highest-quality service with a personal touch. Combined with our willingness to pursue excellence, this allows us to offer authentic experiences to your clients, enabling them to see our incredible destinations as they truly are.

CORE VALUES

To be the very best: We love accomplishing goals—yours and ours! Our goal is to become the leading luxury travel company. And the way we do that is by achieving your goals and earning your highest level of satisfaction with our services.

No is never an option: We serve those who want to have a genuine experience, to see a destination as it truly is. We focus on providing your clients with their dream trips. And there is nothing we will stop at to ensure that those dreams come true—"no" is never an option.



We always find a solution: Every staff member at EV is fully accountable for their actions, whether to our teams or our guests. We rely on a comprehensive feedback system from our clients and yours. This ensures that we receive the input we need to continually improve our services.

We can do anything if we try: We are committed to growing our business globally with your help. And as we always do our best, we are confident that every itinerary crafted for you should result in the trip of your client's dreams!

ORGANIZATIONAL STRUCTURE

- Management Level
- Our Experts



Mr. HUY VU
CEO & Founder



Mr. ANDY CARROL
Global Head
of Sales and Marketing



JAMES THAI
Marketing Manager



MAI PHUONG
Sales Manager



YEN GIANG
Operation Manager



BAC
Finance Manager

OUR EXPERTS:

Our experts are at the heart of everything we do. You'll quickly notice that we are a team like no other, committed to providing experiences that don't just make dreams come true—they shape them for years to come. That is one reason we have so many repeat clients. Our team is what makes that possible. With our expert advice, local knowledge, network of contacts, and superior customer service, we can offer your clients an experience of unparalleled authenticity and delight.



Bui Ly
(English speaking)



Tran Thuy
(English speaking)



Hong Nhung
(English speaking)



Huyen Trang
(French speaking)



Bui Thanh
(English speaking)



Ha Vy
(English speaking)



Nguyen Linh
(English speaking)



Bui Chi
(French speaking)

OUR GROWTH AND NETWORK

Global destination maps.

"Our network growing through the world."

1. Suite 226, ATS Hotel, 33B Pham Ngu Lao St.,
Vietnam

2. All destinations (Laos, Myanmar, Thailand, Oman,
Bhutan, etc.)

Hanoi, Vietnam (pinpoint in the map)

As we have our own operation offices at all of our destinations, working with Exotic Voyages means you are dealing directly with local travel experts who have lived and traveled extensively in those regions. This allows us to not only share iconic destinations with your clients, but also local secrets which they would never get to discover through any other travel company.

After 8 years of providing exceptional travel services to clients from around the globe, we now have 18 offices across 12 countries with more than 200 staff members. All are deeply passionate about what they do, and love to share the experiences which stir their own souls with their clients. This is exactly why we have earned a 98% satisfaction rate. Today, we are steadily growing and expanding courtesy of 360,000+ cups of coffee.



RESOURCES

- Guides • Languages spoken • Transport • Partners



I. GUIDES

Wherever your clients wish to travel, we are always standing by, ready to guide them every step of the way to ensure that their dreams come true. With our huge and ever-expanding network of insightful, talented guides throughout 12 countries in Asia, your clients will be wowed and inspired by the authentic local flavor which we bring to every tour that we craft.

Indeed, many of our guests have commented that our tour guides feel like their own personal historians, geographers or ecologists, providing them with amazing insights into local history, culture, geography and wildlife that they never would have discovered otherwise.

II. LANGUAGES SPOKEN



III. TRANSPORT

Your clients' safety is our primary concern at all times. So when it comes to providing transportation for your clients and their families, we have every single vehicle checked over thoroughly to make sure it is in optimal working condition. Comfort and luxury are also forefront in our minds, because we know that how you move through the world changes how you see it.

That is why we offer your clients the chance to explore our Asian destinations in sumptuous style. We offer luxury cars, helicopters and seaplanes as well as cruises in boats. Clients who are looking for more local flavor can enjoy discovering Myanmar by horse cart or Siem Reap by tuk tuk. Those who want to get active can hop in a kayak and paddle around the beautiful islands of Thailand. Here at Exotic Voyages, we truly believe "it is the journey, not just the destination."

IV. PARTNERS

At Exotic Voyages, your clients are always in good hands. We have created and grown our network of luxury partners through a highly selective process. We look for partners who share our spirit and values and which can help us bring your clients' dreams to life.

Some of our esteemed partners include:



... AND MANY OTHERS

RECOGNITION

- Achievement • Testimonials

I. ACHIEVEMENT

- 2017 TripAdvisor Certificate



- EV has been honored with prestigious recognition in many travel news magazines, including: Luke City Guide, Destination I Do, Travel + Leisure, and



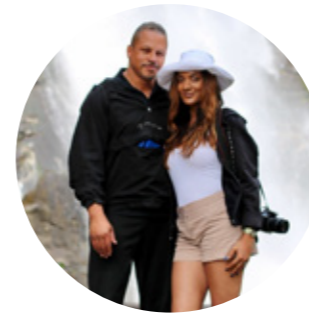
II. TESTIMONIALS



"When I tell you that everything went as planned, I mean everything. Every guide, driver, hotel, and tour went as advertised. I can't recommend Mai Phuong and Exotic Voyages enough. We'll be calling on Mai Phuong next year to put together a short tour of Laos for my wife. Call Exotic Voyages for your South East Asia custom vacation – you will not be disappointed."

Joe Arena
Rochester, NY

Exotic Voyages Does It Again !



"I would highly recommend EV as a luxury travel agency. The service I received from hotel transfers, to english speaking guides who offered to take photos for us, to the regional travel, to the accomodations and excursions, they made for us were top notch and perfectly suited and individualized for our particular desires.Great job Exotic Voyages. We will certainly book again."

Morise
San Antonio, Texas

Great job Exotic Voyages



We looked into several tour organizers for our visit to Thailand and Myanmar. Exotic Voyages was first and best and most detailed in their response. They asked a few questions and then got to work to put together a wonderful itinerary. Each of their guides and drivers was top notch. Not one took us to a tourist trap and each was professional and warm.

Stevan H
Chicago, Illinois

Wonderful tour organizer for personalized tour



Exotic Voyages planed the trip of a life time that exceed all of our expectations ! Our Trip to Thailand & Bali was the Most Wonderful Adventure thanks to Exotic Voyages, they created a fantastic custom trip with Attention to every Detail and custom personal touches to each and every day made our trip a truly top quality and memorable one. We received top notch personal care with one on one tour guides, personal pick ups and wake up calls. Exotic Voyages thought of it all from a personal airport attendant who walked us though express immigration to even a phone call from Exotic Voyages at the start of our journey asking if we had arrived safely.I have traveled to over 18 countries and would hands down recommend exotic voyages as the best travel company I have ever used. This experience exceeded all of my expectations and created the most memorable journey of a lifetime.

Rachel
New York, California

" Absolute Perfection that Exceeds all Expectations!"

VIEW MORE [REVIEWS OF EXOTIC VOYAGES ON TRIPADVISOR](#) AND [REVIEW.IO](#)



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